



Execulink Telecom, Delhi, ON
Full-time or Part-time
Growth Sales Team

Are you goal-oriented and customer-focused?

Do you enjoy connecting individuals with solutions that work best for their needs?

Are you comfortable spending extended periods of time on the phone?

As a Growth Sales Team Representative, you will achieve and exceed your sales targets through identifying and fulfilling our existing customer's needs with Execulink's products and services. Our most successful employees are responsive, sincere, flexible and supportive.

This role will include both inbound and outbound calls with potential and existing customers, offering the solution that fits their needs and looking for ways to increase wallet share on all interactions.

What We Offer

- Full benefits package including medical, dental, vision & retirement savings for full-time, permanent employees.
- Health & wellness program
- A generous employee discount plan for Execulink services
- Tuition reimbursement program
- Interest free computer loans!

Qualifications

- Comfort and ability to work within a call centre, queue setting
- Able to spend extended periods of time on the phone
- Sales experience is an asset; must be able to validate business customer's needs and select from our product offerings to enhance services for individual businesses
- Demonstrated proficiency in a Windows PC environment, combined with demonstrated keyboarding and data entry abilities; proficient within the Microsoft Office Suite including Word, Excel and Outlook
- Valid Class G Driver's license and access to reliable transportation
- Must be flexible to work a **variety of shifts, as scheduled**; department hours are 8:00 a.m. to 8:00 p.m. Monday through Friday and 8:00 a.m. to 5:00 p.m. on Saturday. Shifts are scheduled on a rotational basis to cover departmental hours.

How to Apply

- In your cover letter tell us why you think you would excel as a member of our team!
- Submit your cover letter and resume in confidence to work@execulinktelecom.ca



Our next training class starts on August 26, 2019!

About Us

At Execulink Telecom, the largest locally owned independent telecom company in Southwestern Ontario, our only goal is to enhance your lifestyle at home, work and play. As we grow rapidly, we have an unwavering commitment to continue to build a positive team, with a friendly, family spirited approach. The selection of exceptional talent is important to us! When you join Execulink, you're joining a team that's focused on not only providing an AWESOME experience to our customers, but to our employees as well. We live and breathe our Mission, Vision and Values, and are searching for individuals who are excited to contribute and do the same!

Execulink Telecom is an equal opportunity employer that is committed to inclusive, barrier-free recruitment and selection processes. If contacted for an employment opportunity, please advise Human Resources if you require accommodation.