

Inside Sales Representatives (Full-time) Execulink Telecom – Woodstock, ON

Imagine having the opportunity to enhance our customer's lifestyles at home, work and play play.....all within a contact centre environment!

"I have been a customer for over 20 years and have not changed because of the reliable service and excellent technical support. In fact yesterday, I switched over to cable internet and phone and everything went so smoothly due to the excellent, readily available staff to assist me. Thank you."

- Jacque from Guelph

Is it easier to achieve your targets when you represent a highly respected company?

"I have been with you since the '90's. Would never switch to anyone else. Always there when I need you, and everyone is so knowledgeable and friendly. Way to go Execulink."

- Lenene from Mossley

Does a competitive base wage plus “uncapped commissions” pique your interest? If so, let's talk about achieving your career goals at Execulink!

About This Opportunity

As a Sales Representative in our contact centre environment, you will achieve and exceed your sales targets through identifying and fulfilling our existing customer's needs with Execulink's products and services.

We are seeking tenacious, goal oriented individuals, with exceptional communication skills, to maximize our customer's product offerings, enhancing their lifestyles at home, work and play! Our most successful employees are customer focused, responsive, sincere, flexible and supportive.

Calls are primarily inbound from our existing customer base, with some outbound calling to existing customers.

What You Offer

- Demonstrated success as a top performer within a customer contact setting
- Comfort and ability to work within a queue setting, with extended periods of time spent on the phone
- Experience working with Customer Relationship Management (CRM) applications
- Sales experience is an asset; must be able to validate customer needs and select from our product offerings to enhance services for each individual
- Flexible to work a variety of shifts, as scheduled; department hours are 8:00 a.m. to 8:00 p.m. Monday through Friday and 8:00 a.m. to 5:00 p.m. on Saturday. Shifts are scheduled on a rotational basis to cover departmental hours.
- Demonstrated proficiency in a Windows PC environment, combined with demonstrated keyboarding and data entry abilities; proficient within the Microsoft Office Suite including Word, Excel and Outlook
- Valid Class G Driver's licence and access to reliable transportation

What We Offer

- Full benefits package including medical, dental, vision, retirement savings, health & wellness program, employee discount plan, tuition reimbursement program & interest free computer loans!
- A rewarding, challenging, and fun place to work, and all of the benefits that go along with it!

How to Apply

- In your cover letter tell us why you think you would excel as a member of our team!
- Submit your cover letter and resume in confidence to work@execulinktelecom.ca

Please note: Next training class starts April 15, 2019!

Not the right fit this time? Follow us on our social media pages!



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About Us

At Execulink Telecom, the largest locally owned independent telecom company in Southwestern Ontario, our only goal is to enhance your lifestyle at home, work and play. As we grow rapidly, we have an unwavering commitment to continue to build a positive team, with a friendly, family spirited approach. The selection of exceptional talent is important to us! When you join Execulink, you're joining a team that's focused on not only providing an AWESOME experience to our customers, but to our employees as well. We live and breathe our Mission, Vision and Values, and are searching for individuals who are excited to contribute and do the same!

Execulink Telecom is an equal opportunity employer that is committed to inclusive, barrier-free recruitment and selection processes. If contacted for an employment opportunity, please advise Human Resources if you require accommodation.