

New Community Sales Representative (Outside Sales Representative)

Execulink Telecom – Port Dover, ON.

Are you looking to be an integral part of a growing company?

Do you want to be part of a team that encourages goal-setting and personal growth?

Do you find satisfaction in connecting individuals or businesses with solutions that work best for their needs?

At Execulink Telecom, we live and breathe our Mission: to connect you to everything that matters with the affordable and awesome experience you deserve! We are in search of a New Community Sales Representative (Outside Sales) for the Port Dover area who believes in this mission and can share it with the communities we serve.

Our most successful employees are focused, sincere, and proud to deliver an AWESOME experience to Execulink customers.

What We Offer

- Use of a company laptop and cell-phone
- Full benefits package including medical, dental, vision and retirement savings
- Health and wellness program
- A generous employee discount plan for Execulink services
- Tuition reimbursement program
- Interest free computer loans!

Job Details

Daily activities will include you using your own unique skillset to meet sales goals.

You will be reaching out to potential customers in person, over the phone and through visits to both business and residential leads.

The role requires clear, concise and effective communication skills, both verbal and written; demonstrated ability to listen to what customers need; manage expectations and deliver solutions to ensure an awesome customer experience!

Independence is a strong feature of this role, but your colleagues and Manager will be there to cheer you on and provide guidance when needed. Frequent touch-bases are in place to support all employees within Execulink Telecom.

Once the sale is made; the account is turned over to the Sales Support team so that you can concentrate on what you do best- sales!

Scheduling

Primary business hours are from Monday-Friday 8:30 A.M.- 5:00 P.M.

You also may be asked to work some evenings and weekends to attend networking events to represent Execulink.

Qualifications

- 3+ years of experience in an Outside Sales role

- University degree or college diploma, with a focus in Business is preferred.
- Valid Class G License and access to reliable transportation; travel is required within Southwestern Ontario

How to Apply

In your cover letter, tell us why you would excel as a member of our team!

Submit your cover letter and resume to work@execulinktelecom.ca

Execulink Telecom is an equal opportunity employer that is committed to inclusive, barrier-free recruitment and selection processes. If contacted for an employment opportunity, please advise Human Resources if you require accommodation.

Not the right fit this time? Follow us on our social media pages!



About Us

At Execulink Telecom, the largest locally owned independent telecom company in Southwestern Ontario, our only goal is to enhance your lifestyle at home, work and play. As we grow rapidly, we have an unwavering commitment to continue to build a positive team, with a friendly, family spirited approach. The selection of exceptional talent is important to us! When you join Execulink, you're joining a team that's focused on not only providing an AWESOME experience to our customers, but to our employees as well. We live and breathe our Mission, Vision and Values, and are searching for individuals who are excited to contribute and do the same!